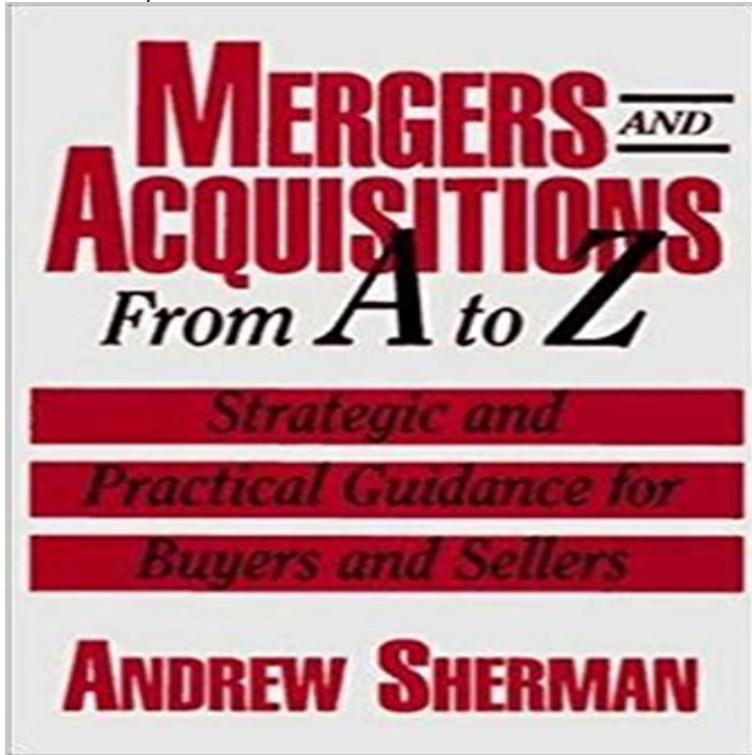


# Mergers and Acquisitions from A to Z: Strategic and Practical Guidance for Buyers and Sellers



This practical guide to the mergers and acquisitions market is designed for the buyers and sellers of companies, and their advisors and associates. The entire spectrum of the M&A transaction, from analyzing projected financial gain to structuring documentation, is covered. Written for those already involved in M&A deals or for those considering a move in that direction, this work covers the mechanics of the deal from start to finish. It also: provides an overview of tax and accounting considerations; covers the competing objectives and viewpoints of buyer and seller; and explains how to draft definitive legal documents.

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